



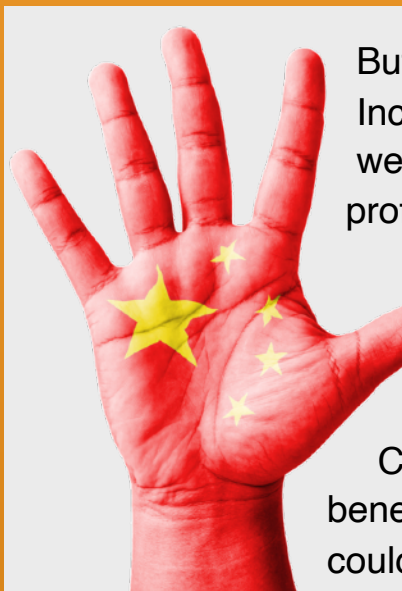
# China Sales Incubator

Full-service China sales support since 2003



## *There is a better way to sell in China ...*

Opportunities for many western companies remain abundant in China, though securing them is a whole other story. Whether going-it-alone or enlisting a Chinese partner, western companies fail more often than not. One big reason companies fail is they lack a seasoned sales team working for and not against them. Setting up and running a successful sales team in China requires time, money, and risk, as well as a solid knowledge of “everything China.” Without these resources, western companies are unable to rise to the challenge.



But, there is another way, namely our China Sales Incubator program, or CSI. CSI provides everything a western company needs to enjoy the benefits of a professional sales team, dependable management, and its own sales office in China. CSI is fast to set up, fast to generate results. Operating since 2003, CSIs have produced millions of dollars in China sales for our western clients.

Contact us today to learn how your company can benefit from our China Sales Incubator program. CSI could be your best option to start up and grow sales in China.

# China Sales Incubator

Maybe the best way for western SMEs to sell in China

*"China Sage has been key to our successful entry in China and remains key in managing our sales effort there. From recruiting and managing our China-based representative, helping manage the CCC safety certification process and representing us at Chinese trade shows or navigating through the cultural and commercial nuances of China, they are a valuable partner to us. They continue to help in establishing the Micro-weld brand in China under very competitive conditions." — Bud Banks, President-CEO, Micro Products, IL, USA - Specialized Butt Welder*



HIGH  
SPEED

FULL  
CONTROL

LOW  
RISK

PAY-AS-  
YOU-GO FEE

< 1 YEAR  
BREAK EVEN



China Sales Incubator provides all your company needs for a successful sales campaign in China: the right market-experienced salesperson hired for you, management oversight, an inside salesperson, administrative support, and a professional office. In just a few months, you will have a fully-powered China sales operation backed by years of successful China selling experience.

CSI's fast results and "pay-as-you-go" fee structure make it especially suitable for small to mid-sized companies. Once stable and growing, your company will have the choice of establishing an entity or continuing in CSI. If you can find a quicker, more reliable option to start up your selling in China, then take it.

For more information, call our China office at +86 21 6247-3561, [visit our website](#), or email [inquire@ChinaSageConsultants.com](mailto:inquire@ChinaSageConsultants.com). American conceived, owned, and American operated since 2003.



*"China Sage Consultants had us up and running in minimal time with less risk than if we tried to enter China alone ... We've participated in China Sales Incubator since summer 2006 and sales in China are continuing to grow. China has become a significant part of our global business."*

*Joe Lomask, President of Buxco Research Systems, USA*

